



Trading Statement Notification

In accordance with the Issuer's Continuing Obligations under the Rwanda Stock Exchange (RSE) Rule Book 2013, which requires prompt disclosure of material information to enable proper assessment of the financial position of an issuer, MTN Rwandacell Plc (MTN Rwanda) hereby issues this trading statement.

MTN Rwanda is in the process of finalizing its results for the year ended 31 December 2024 (FY 2024) and hereby advises the capital markets and the public that net earnings for this period are expected to be lower than the comparative net earnings for the year ended 31 December 2023.

This can be primarily attributed to the following effects:

1. A decline in voice revenues following the regulatory decision to apply zero-rating on local mobile termination rates (MTR) effective from August 2023;
2. Increased interconnect costs in the first nine months of the year, associated with the increased outbound traffic to permanent roamers in the One Network Area (ONA) areas of South Sudan and Uganda, as a result of the zero rating of local mobile termination rates (MTR);
3. One-off costs associated with the low cost 4G smartphone subsidy program for the Ikosora handsets, to support the Connect Rwanda 2.0 campaign;
4. Increased operating expenses (opex) as a result of the following:
 - a) The depreciation of the Rwandan franc against the US dollar in 2024, which negatively impacted our foreign-denominated costs.
 - b) The restatement and reclassification of the right of use (ROU) assets in relation to long-term leases (IFRS 16).
 - c) A tax assessment relating to prior years (2019, 2020).
 - d) Impairments of certain items related to capital work in progress (CWIP).
 - e) Tax adjustment on Fintech's Ericsson Converged Wallet (ECW) tax asset relating to prior period.

MTN Rwanda's Board and management are actively implementing strategies to mitigate these challenges, in order to drive a recovery in the growth and profitability of the business.

These measures include:

1. Close and constructive engagements with the Rwanda Utilities Regulatory Authority (RURA) relating to the reintroduction of MTR's to support the sustainability of the industry.

2. The implementation of interconnect rates for outbound traffic to permanent roamers in the One Network Area (ONA), in agreement with other operators, as approved by the regulator.
3. Continued pricing optimization to stimulate incremental growth in key revenue streams.
4. Driving expense efficiencies and a disciplined approach to capital allocation, to optimize the overall cost and cash flow profile.

As we continue to navigate the impacts of the prevailing macro headwinds on our business, MTN Rwanda remains focused on executing its strategy to deliver growth, improved profitability and value creation for its stakeholders over the medium term.

MTN Rwanda expects to release its full year 2024 results on or about 12 March 2025.



Mapula Bodibe

Chief Executive Officer