

Kigali on: 8th December 2021
Ref. N^o: 193/2021/CIM/FIN

Mr. Pierre Celestin RWABUKUMBA
The Chief Executive Officer,
Rwanda Stock Exchange (RSE)
1st floor, Kigali City Tower,
P.O.Box 3882, Kigali Rwanda.



Dear Mr. RWABUKUMBA,

RE: CIMERWA PLC 2021 FULL YEAR RESULTS FOR THE FINANCIAL PERIOD ENDED 30TH
SEPTEMBER 2021.

We are pleased to share with you CIMERWA Plc's Press Release for the Full Year financial results for the Period ended 30th September 2021.

The detailed Press Release is attached for your convenience.

Sincerely,



Godfrey Kamukunde,
Company Secretary



John Bugunya,
Chief Finance Officer

CC: Capital Markets Authority (CMA) – Rwanda

STATEMENT OF FINANCIAL POSITION	30/09/2021	30/09/2020
	Frw '000	Frw'000
ASSETS		
Non-current Assets	78,329,028	82,068,525
Current Assets	31,231,086	30,183,971
Total Assets	109,561,014	112,252,496
EQUITY & LIABILITIES		
Capital and Reserves	61,699,480	57,579,340
Share capital	35,160,976	35,160,976
Share premium	22,251,408	22,251,408
Accumulated Profits/(losses)	4,287,096	166,956
Non-current liabilities	27,283,938	35,960,861
Current liabilities	20,577,598	18,712,295
Total Equity and Liabilities	109,561,014	112,252,496

STATEMENT OF COMPREHENSIVE INCOME	30/09/2021	30/09/2020
	Frw '000	Frw '000
Revenue	67,373,754	63,092,204
Cost of sales	(49,656,151)	(49,593,393)
Gross profit	17,717,603	13,498,811
Administrative expenses	(6,092,828)	(5,218,138)
Operating profit	11,624,775	8,280,673
Finance Costs	(6,223,405)	(6,344,453)
Profit before taxation	5,401,370	1,936,220
Income tax expense	(1,281,230)	15,520
Profit for the year	4,120,140	1,951,740
Other comprehensive income:	-	-
Total comprehensive income for the year	4,120,140	1,951,740
Earnings Per Share (EPS)	5.86	2.66

STATEMENT OF CASHFLOW	30/09/2021	30/09/2020
	Frw'000	Frw'000
Cash flows from operations	18,583,619	15,758,275
Interest received	130,744	108,825
Income tax paid	(13,109)	(11,450)
Net cash from operating activities	18,701,254	15,855,650
Purchase of property, plant, and equipment	(3,250,300)	(2,923,380)
Purchase of exploration and evaluation assets	78,973	(404,561)
Purchase of intangible assets	(141,111)	(30,513)
Repayment of borrowings	(14,034,854)	(7410,501)
Principal elements of lease payments	(7,427)	(8,850)
Net increase in cash and cash equivalents	1,346,435	5,077,845
Cash and cash equivalents at the start	13,330,241	8,137,106
Effects of exchange rate changes	(38,8027)	115,290
At the end of the period	14,288,649	13,330,241

STATEMENT OF CHANGES IN EQUITY	30/09/2021	30/09/2020
	Frw'000	Frw'000
Share capital	57,579,340	55,627,600
Retained Earnings	4,120,140	1,951,740
At the end of the period	61,699,480	57,579,340





RESULTS HIGHLIGHTS

COVID-19 Pandemic

The Company continued to successfully manage the pandemic by prioritizing the health of our employees, stakeholders, and communities. Various actions were taken to mitigate the impact of the COVID-19 restrictions including a cost savings program, cash preservation and route-to-market strategies to protect our topline. We appreciate the support given by various stakeholders, especially the Government of Rwanda through the Ministry of Health. Close to 100% of our staff are now fully vaccinated.

Revenue

The revenue in 2021 at 67.4bn is 6.8% above prior year. This was achieved in spite of the impact of COVID restrictions on domestic market demand through effective execution of our route-to-market actions such as exports growth, defending our domestic market share and price optimization actions.

Profit Before Tax (PBT) stood at 5.4bn, which is an improvement of 179% versus prior year. This was on account of the operating profit improvement coupled with reduction in finance costs by 1.9% which is in line with our reducing borrowings balance.

The above profitability performance drove our Earnings Per Share (EPS) up to 5.86, an improvement of 111% compared to prior year.

Cash flow

The Company maintained a healthy cash balance of 14.3bn as at 30th September 2021, an improvement of 7.2% compared to prior period. This is in spite of increased inventories due to improved production performance and strategic stock holding in readiness for commencement of major construction projects in the pipeline as the economy recovers from COVID impact. The performance was enabled by improved operational performance and

decline in trade receivables as management implemented more robust credit management strategies and completion of some major infrastructure projects.

Borrowings relates to project financing for construction of our 600,000 metric tons capacity plant commissioned in 2015. The decline in the period is due to loan repayments in line with the facility agreement.

Outlook

Projections indicate that Rwanda is turning the curve on GDP growth after the decline in calendar year 2021 with estimates of 6% - 7% growth being made going forward. We also have a healthy pipeline of major infrastructure projects that have commenced such as the New Bugesera International Airport. To complement this, we have put in place strategies to grow in existing and new export markets going forward.

We are therefore optimistic that further improvement in operational performance and the solid foundation laid so far will translate to even better financial performance going forward.

Media Release

9th December 2021

Kigali, Rwanda



CIMERWA Plc Profit Before Tax hits a record Rwf 5.4bn in year-ended 30th September 2021, a +179% increase.

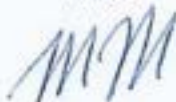
CIMERWA Plc released its Final financial results for the period ended 30th September 2021. The Company posted a record Profit Before Tax of Rwf 5.4 billion, a +179% increase compared to the previous year. The Company closed the year on strong footing with Revenue of Rwf 67.3 billion (+7% versus last year), Profit After Tax at Rwf 4.1 billion (+111% versus last year) and Earnings Per Share improving by +111% to reach Rwf 5.86.

"We have achieved strong financial results in the year ending 30th September 2021 despite the effects of various COVID-19 restrictions during the period. This excellent performance was driven by growth in revenue as the business executed its route-to-market strategy so as defend its market share position as well as margins. In addition, prudent cost management initiatives were implemented across the business as reflected in the cost of sales remaining flat year-on-year." Stated John Bugunya – Chief Finance Officer.

"It was a difficult year with continued COVID-19 disruptions but nevertheless it was gratifying to see the Company making a strong contribution to allow Rwanda's critical construction activities progress smoothly. We are ready to exploit the projected growth of the Rwanda and neighboring export markets with adequate stocks and capacity in place to service the trade and major infrastructure projects. We remain firmly in support of the 'made in Rwanda' strategy and are keenly taking actions to defend our domestic market share and expand our exports." Explained Albert Sigei – Chief Executive Officer.

"These exceptional results reflect the resilience of CIMERWA Plc and the impact of the solid foundation that has been laid by the Board and Management. It also confirms that we are uniquely positioned to tap into the immense growth potential in Rwanda and the Great Lakes region while confidently riding the waves of challenges brought on by the COVID-19 pandemic. I must appreciate the collaborative effort starting from our skilled and committed workforce, a solid Board of Directors and supportive stakeholders. All of this puts us in pole position to keep delivering our brand promise - of STRENGTHENING RWANDA". Mr Sigei further explained.

-Ends-





A MEMBER OF



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About CIMERWA

Established in 1984, CIMERWA Plc has over three decades worth of experience as Rwanda's first and only integrated cement manufacturer. The firm's production plant is in Bugarama, Rusizi District near the Southwestern border of Rwanda.

CIMERWA Plc is the only integrated cement manufacturing company in Rwanda that mines raw materials, produces the clinker concentrate, packs, and sells cement for general and civil construction. CIMERWA Plc is committed to building strong partnerships with leaders and members of the local community. In the process, the firm has helped set up several initiatives geared at improving the livelihoods of the people. These include a nursery and primary school, medical clinic, a market, a tailoring workshop and providing them with clean, piped water among many others.

For more information, please contact:

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